## RFP Reference IUCN-23-02-P02816-01 Regional market analysis on conservation finance in Central Africa Questions and Answers

1. Can you provide a budget indication for this assignment?

Please refer to the Estimated Contract Value published in the following webpage: <a href="https://www.iucn.org/procurement/currently-running-tenders">https://www.iucn.org/procurement/currently-running-tenders</a>
We expect the candidates to propose the level of effort and budget appropriate to deliver the requirements of the ToR. Please also note how financial proposals will be scored and weighted in Section 5 of the RfP.

2. What is the indicative man-days for undertaking this assignment?

Please refer to the answer above.

3. How many deliverables are there in this assignment? Kindly provide the deliverable wise payment details ((percentage of contract value), if available.

The deliverable is the final report in both English and French. Given the short timeline of the assignment, in principle the payment will be made 100% upon completion of the assignment; however, the payment conditions can be subject to discussion before finalization of the contract document.

4. Are there any requirements for the project team composition? (Such as number of staffs involved, their qualifications etc)?

There is no specific requirement for the project team composition, however please note that the list of major staff and their experiences and roles will be evaluated as a part of the technical proposals as outlined in Section 4 of the RfP.

5. RfP Scope no.7: Is the consultant expected to organize a stakeholder consultation in addition to the interviews?

The objective of this activity is to better identify needs and potential support for scaling up conservation finance in the region through direct exchanges with major actors. In this regard, while a structured stakeholder consultation is not mandatory, we invite candidates to propose their approach to implement this activity in the technical proposals.

6. RfP Scope no. 10: Is the consultant expected to organize the final presentation for regional stakeholders?

Yes, the consultant is expected to organize at least one external presentation session. IUCN will provide guidance on the stakeholders to be involved, platforms for outreach, etc.

7. Last point (point no:10) of the 'scope of work' detailed in the TOR mentions about "one external presentation session" and "(location to be determined later, travel cost will be covered by the IUCN in case of involvement of travels)". We believe this travel cost is separate. Or this is included in the total budget?

The travel cost is separate, and will depend on the decision of the IUCN as to whether such travels should take place for the purpose of the study. There is no need to include the travel cost in Financial Proposals. Travel costs will be reimbursed in line with IUCN travel policy for non-staff.