Terms of Reference

Consultancy service: Analysis of capitalisation potentialities for the MedArtSal project

Background and context
The project partner IUCN – International Union for Conservation of Nature, Centre for Mediterranean Cooperation, is looking for a consultant to conduct an Analysis of capitalisation potentialities for the MedArtSal project. The MedArtSal Project - Sustainable management model for Mediterranean Artisan Salinas, funded by the European Programme ENI CBC MED 2014-2020, aims to promote the sustainable development of artisanal salinas, providing concrete support on economic, environmental and governance issues. Addressing common challenges in four Mediterranean countries (Italy, Spain, Lebanon and Tunisia), the project will promote the development of a sustainable and adaptable management model fostering the territorial valorisation of artisanal salinas.

One of the expected results of the MedArtSal Project is a capitalisation plan ensuring their promotion and dissemination with concerned stakeholders and fostering as much as possible the replication, reuse and mainstreaming in public policies level of the identified good practices at different levels (local, regional, national and Euro-Mediterranean, as the case may be).

Objective of the consultancy
This technical assistance will involve carrying out an analysis of the project results that can be capitalised and potential opportunities to implement it.

Tasks
The consultancy will be based on the following methodology:

- Review of the MedArtSal project results and of relevant literature;
- Identification of synergies and potential activities to capitalise and disseminate the tested methodologies and transfer the knowledge and learning gained during the project implementation to relevant stakeholders;
- Survey with project partners and other related EU-funded projects on potential synergies, mainly with projects funded by ENI CBC and Interreg programmes and other programmes implemented in the Mediterranean area and opportunities for capitalisation;
- Preparation of a draft report in English with the results of the analysis and the proposed capitalisation strategy and activities (see Deliverables for content). The
consultant will prepare a first draft, which will be reviewed by IUCN and the project partners, and should include any comments and suggested changes;

- Editing and revision of the final document.

The consultant shall schedule time in the workplan for reviewing the draft and implementing feedback based on discussions with IUCN and project partners. IUCN will provide contact or access to relevant contacts to carry out the assignment, as well as all necessary project information and documentation.

**Deliverables**

The following document is expected to be delivered: A report in English with the results of the analysis and the proposed capitalisation strategy and activities, with the following content:

Introduction

Capitalisation Strategy

- Description and objectives
- Consistency with other Project Work Packages
- Target Groups involvement

Capitalisation activities

- Description of activities and capitalisation opportunities
- Estimated calendar and involved partners
- Financial and Human Resources

Conclusions, Recommendations and Key messages

References

**Proposed calendar**

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The period for carrying out this work will extend from the entry into force of the contract until the end of May 2023.

**Submission of applications**

Candidates wishing to participate in this consultancy should send their proposals including the financial offer and a copy of their CV outlining the relevant experience, by email to medspecies@iucn.org (with the reference "MedArtSal Capitalisation"). Proposers must submit their Proposal no later than 4th April 2023, 17:00 (CET time). The financial offer should not exceed 2.500€ (including VAT and all taxes*).

*VAT and other taxes should be included in the financial offer. IUCN is not acting as a business or professional nature entity for VAT purposes and therefore the consultant should charge in its invoices the VAT or analogous tax accordingly. In case that the consultant is exempt of VAT or equivalent tax in its jurisdiction, it should include a note in the invoice document informing of this issue and mentioning the law that applies.

IUCN Centre for Mediterranean Cooperation
Issue Date: March 21, 2023
Closing Date and Time: April 4, 2023, 17:00 (CET time)